

DNA of Success

Your Genetic Code is 4 Letters that Indicate Your Personal Preferences

1. How we relate to other people -O or I
2. How we approach and process information -R or G
3. How we approach and make decisions -L or C
4. And how we relate our life as a whole -S or F

How we relate to other people	How we approach and process information	How we approach and make decisions	How we relate our life as a whole
Inward <ul style="list-style-type: none"> •25% of population •Reserved •Think, then speak •Reflection-oriented •Territorial •Protect space •Fewer relationships •Use energy during day 	Realist <ul style="list-style-type: none"> •75% of population •Facts •Practical, realistic •Concrete •Specific •Detail •Present-oriented •Doers •Down-to-earth (trees) 	Logical <ul style="list-style-type: none"> •50% of population •Objective •Logical •Firm-headed •Justice •Decisions based on standards, •laws •Impersonal •Task 	Structured <ul style="list-style-type: none"> •50% of population •Organized •Orderly •Structured •Decided, closure •Yes/No •List maker •Deadlines -plan ahead •Control environment
Outward <ul style="list-style-type: none"> •75% of population •Talkative •Speak, then think •Action-oriented •Sociable •Invade space •Multiple relationships •Get energy during day •Multiple distractions 	Generalist <ul style="list-style-type: none"> •25% of population •Possibilities •Abstract •Imaginative/innovative •General •Random leaps •Future-oriented •Theorizers •Big picture (forest) 	Compassionate <ul style="list-style-type: none"> •50% of population •Subjective •Impact on people •Gentle-hearted •Mercy •Harmony •Extenuating circumstances •Process 	Flexible <ul style="list-style-type: none"> •50% of population •Flexible •Adaptive •Spontaneous •Open options •Maybe •Curious •Deadlines? •Adapt to environment

CAREER PATH

Broad View of Possible Occupations

Career Path by Genetic Code

Genetic Code IRLS Management Administration Law enforcement Accounting	Genetic Code IRCS Education Health Care Religious settings	Genetic Code IGCS Religion Counseling Teaching Arts	Genetic Code IGLS Scientific or technical fields Computers Law
Genetic Code IRLF Skilled trades Technical fields Agriculture Law enforcement Military	Genetic Code IRCF Health care Business Law enforcement	Genetic Code ILCF Counseling Writing Arts	Genetic Code IGLF Scientific or technical fields
Genetic Code ORLF Marketing Skilled trades Business Law enforcement Applied technology	Genetic Code ORCF Health care Teaching Coaching Childcare worker Skilled trades	Genetic Code OLCF Counseling Teaching Religion Arts	Genetic Code OGLF Science Management Technology Arts
Genetic Code ORLS Management Administration Law enforcement	Genetic Code ORCS Education Health care Religion	Genetic Code OLCG Religion Arts Teaching	Genetic Code OGLS Management Leadership